

MD ANALYSIS

CA 3 April Analysis

GAT Constitutional Area 3 Leader: RAMIRO VELA VILLARREAL

July 2017 to April 2018 (10 months) Results

CA 3	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
New Clubs	65	80	84	103	91
Charter Members	1949	2428	2378	3009	2579
New Members	8227	9076	8805	8399	6618
Drops	12539	13233	12274	13128	15109
Net Growth	-1220	-484	-285	-682	-4793

April (Only Results)

CA 3	Apr-15	Apr-16	Apr-17	Apr-18
New Clubs	15	11	18	18
Charter Members	401	276	448	479
New Members	1986	1585	1162	1204
Drops	961	869	817	1039
Net Growth	1541	1056	882	771

Statement for 4th Quarter Results(previous 3 years)

CA 3	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
New Clubs	80	90	99
Charter Members	2115	2277	2578
New Members	4737	5026	10830
Drops	5352	4985	5762
Net Growth	1975	2667	8184

MD Wise Analysis

MD	GMT Area	CA 3	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	25
		Drops	0	0	0	0	46
		Net Growth	0	0	0	0	-20
R	Dominican Republic	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	18
		New Members	0	0	0	0	201
		Drops	0	0	0	0	628
		Net Growth	0	0	0	0	-367
B	Mexico	New Clubs	13	20	22	25	27
		Charter Members	385	543	662	680	689
		New Members	853	940	1177	1152	853
		Drops	1510	1587	1519	1600	2387
		Net Growth	-10	141	439	342	-621
D	Various	New Clubs	4	3	10	8	7
		Charter Members	119	105	281	287	186
		New Members	549	561	639	658	543
		Drops	836	924	686	777	931
		Net Growth	-113	-137	287	242	-145
63	Various	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	33
		Drops	0	0	0	0	34
		Net Growth	0	0	0	0	2
Total	Gerald Mory Mora	New Clubs	17	23	32	33	34
		Charter Members	504	648	943	967	893
		New Members	1402	1501	1816	1810	1655
		Drops	2346	2511	2205	2377	4026
		Net Growth	-123	4	726	584	-1151

April (Only) Results

MD	GMT Area	CA 3	Apr-15	Apr-16	Apr-17	Apr-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	2
		Drops	0	0	0	5
		Net Growth	0	0	0	-3
R	Dominican Republic	New Clubs	0	0	0	0
		Charter Members	0	0	0	9
		New Members	0	0	0	52
		Drops	0	0	0	48
		Net Growth	0	0	0	15
B	Mexico	New Clubs	3	5	4	4
		Charter Members	77	125	97	87
		New Members	150	150	102	113
		Drops	122	118	55	103
		Net Growth	121	167	168	108
D	Various	New Clubs	2	3	2	1
		Charter Members	46	70	46	31
		New Members	131	80	74	86
		Drops	40	57	27	66
		Net Growth	160	94	97	59
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	5
		Drops	0	0	0	3
		Net Growth	0	0	0	2
Total	Gerald Mory Mora	New Clubs	5	8	6	5
		Charter Members	123	195	143	127
		New Members	281	230	176	258
		Drops	162	175	82	225
		Net Growth	281	261	265	181

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
B	Mexico	New Clubs	12	19	18
		Charter Members	319	454	440
		New Members	353	519	1486
		Drops	701	529	882
		Net Growth	28	479	1145
D	Various	New Clubs	5	5	5
		Charter Members	142	126	131
		New Members	276	329	743
		Drops	269	262	309
		Net Growth	192	202	589
Total	Gerald Mory Mora	New Clubs	17	24	23
		Charter Members	461	580	571
		New Members	629	848	2229
		Drops	970	791	1191
		Net Growth	220	681	1734

MD Wise Analysis

MD	GMT Area	CA 3	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
F	Colombia	New Clubs	7	3	1	0	4
		Charter Members	168	128	46	33	144
		New Members	342	379	324	386	147
		Drops	439	641	642	539	931
		Net Growth	93	-83	-211	-63	-562
H	Peru	New Clubs	6	15	15	12	0
		Charter Members	204	440	420	312	0
		New Members	554	711	683	800	0
		Drops	823	898	872	1128	0
		Net Growth	52	352	325	59	0
G	Ecuador	New Clubs	5	1	5	2	2
		Charter Members	139	39	132	74	60
		New Members	265	225	378	282	160
		Drops	284	388	319	696	557
		Net Growth	131	-107	204	-249	-277
E	Aruba Neth Antilles Venezuela	New Clubs	8	4	10	16	7
		Charter Members	231	143	252	416	198
		New Members	348	381	578	452	473
		Drops	873	731	708	663	643
		Net Growth	-216	-174	157	250	54
Total		New Clubs	26	23	31	30	13
Luz Dary Ospina Salazar		Charter Members	742	750	850	835	402
		New Members	1509	1696	1963	1920	780
		Drops	2419	2658	2541	3026	2131
		Net Growth	60	-12	475	-3	-785

April (Only) Results

MD	GMT Area	CA 3	Apr-15	Apr-16	Apr-17	Apr-18
F	Colombia	New Clubs	1	0	0	1
		Charter Members	22	0	1	26
		New Members	71	96	22	24
		Drops	15	37	12	32
		Net Growth	79	66	14	19
H	Peru	New Clubs	2	0	1	0
		Charter Members	43	8	22	0
		New Members	133	81	36	0
		Drops	55	61	63	0
		Net Growth	151	36	0	0
G	Ecuador	New Clubs	0	0	0	1
		Charter Members	0	0	3	22
		New Members	31	20	12	14
		Drops	42	47	59	31
		Net Growth	-11	-20	-42	8
E	Aruba Neth Antilles Venezuela	New Clubs	0	0	1	2
		Charter Members	0	0	32	59
		New Members	32	130	39	100
		Drops	16	4	3	10
		Net Growth	16	126	70	153
Total		New Clubs	3	0	2	4
Luz Dary Ospina Salazar		Charter Members	65	8	58	107
		New Members	267	327	109	138
		Drops	128	149	137	73
		Net Growth	235	208	42	180

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
F	Colombia	New Clubs	4	4	2
		Charter Members	101	86	42
		New Members	173	230	955
		Drops	249	241	313
		Net Growth	48	88	716
H	Peru	New Clubs	6	8	15
		Charter Members	166	225	356
		New Members	302	407	1127
		Drops	410	426	784
		Net Growth	138	260	769
G	Ecuador	New Clubs	4	8	5
		Charter Members	117	194	138
		New Members	115	239	236
		Drops	147	200	276
		Net Growth	93	255	103
E	Aruba Neth Antilles Venezuela	New Clubs	5	8	6
		Charter Members	126	204	162
		New Members	352	308	435
		Drops	116	77	254
		Net Growth	393	443	362
Total		New Clubs	19	28	28
		Charter Members	510	709	698
	Luz Dary Ospina Salazar	New Members	942	1184	2753
		Drops	922	944	1627
		Net Growth	672	1046	1950

MD Wise Analysis

MD	GMT Area	CA 3	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
LA	Brazil	New Clubs	4	4	4	5	3
		Charter Members	122	121	113	179	111
		New Members	709	754	611	597	511
		Drops	832	1007	1049	973	1172
		Net Growth	26	-46	-227	-30	-442
LB	Brazil	New Clubs	1	2	3	0	2
		Charter Members	41	91	85	28	62
		New Members	366	434	488	414	366
		Drops	968	780	762	815	706
		Net Growth	-462	-210	-150	-323	-249
LC	Brazil	New Clubs	3	8	1	9	0
		Charter Members	91	207	37	255	0
		New Members	1151	1331	914	955	0
		Drops	1618	1544	1869	1609	0
		Net Growth	-221	155	-861	-299	0
LD	Brazil	New Clubs	2	3	3	4	0
		Charter Members	76	91	110	113	0
		New Members	1071	1198	1124	949	0
		Drops	1398	1638	1487	1486	0
		Net Growth	-171	-289	-164	-364	0
Total	Jose Iroito Rego Leo	New Clubs	10	17	11	18	5
		Charter Members	330	510	345	575	173
		New Members	3297	3717	3137	2915	877
		Drops	4816	4969	5167	4883	1878
		Net Growth	-828	-390	-1402	-1016	-691

April (Only) Results

MD	GMT Area	CA 3	Apr-15	Apr-16	Apr-17	Apr-18
LA	Brazil	New Clubs	1	2	2	0
		Charter Members	22	45	42	4
		New Members	225	79	156	122
		Drops	67	89	33	115
		Net Growth	186	38	169	54
LB	Brazil	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	130	109	80	89
		Drops	56	62	69	87
		Net Growth	79	53	12	4
LC	Brazil	New Clubs	3	0	4	0
		Charter Members	75	0	104	0
		New Members	315	192	161	0
		Drops	160	118	167	0
		Net Growth	241	77	104	0
LD	Brazil	New Clubs	0	0	1	0
		Charter Members	1	5	24	0
		New Members	305	281	180	0
		Drops	133	158	135	0
		Net Growth	184	135	78	0
Total		New Clubs	4	2	7	0
		Charter Members	98	51	170	4
Jose Iroito Rego Leo		New Members	975	661	577	211
		Drops	416	427	404	202
		Net Growth	690	303	363	58

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
LA	Brazil	New Clubs	6	6	10
		Charter Members	134	147	238
		New Members	327	321	759
		Drops	520	618	414
		Net Growth	-46	-110	632
LB	Brazil	New Clubs	2	3	5
		Charter Members	55	104	134
		New Members	309	340	547
		Drops	283	260	273
		Net Growth	92	230	424
LC	Brazil	New Clubs	13	5	6
		Charter Members	355	133	155
		New Members	709	525	971
		Drops	824	816	715
		Net Growth	299	-123	452
LD	Brazil	New Clubs	9	7	4
		Charter Members	227	182	134
		New Members	770	849	1358
		Drops	646	634	539
		Net Growth	393	434	994
Total	Jose Iroito Rego Leo	New Clubs	30	21	25
		Charter Members	771	566	661
		New Members	2115	2035	3635
		Drops	2273	2328	1941
		Net Growth	738	431	2502

MD Wise Analysis

MD	GMT Area	CA 3	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
J	Uruguay	New Clubs	3	2	0	0	0
		Charter Members	69	49	2	6	0
		New Members	138	257	152	107	0
		Drops	252	222	249	255	0
		Net Growth	-34	108	-76	-127	0
S	Bolivia	New Clubs	0	2	0	3	0
		Charter Members	26	64	2	80	0
		New Members	132	151	196	183	0
		Drops	214	215	195	304	0
		Net Growth	-44	25	28	-14	0
O	Argentina	New Clubs	3	0	5	8	0
		Charter Members	69	12	108	191	0
		New Members	447	382	441	404	0
		Drops	618	599	581	638	0
		Net Growth	-74	-152	3	-18	0
T	Chile	New Clubs	2	2	0	5	0
		Charter Members	51	57	3	112	0
		New Members	271	250	241	246	0
		Drops	295	340	283	362	0
		Net Growth	47	11	-21	43	0
M	Paraguay	New Clubs	3	7	1	1	0
		Charter Members	87	189	23	37	0
		New Members	263	176	214	201	0
		Drops	400	336	188	330	0
		Net Growth	-43	35	53	-87	0
LC	Brazil	New Clubs	0	0	0	0	8
		Charter Members	0	0	0	0	223
		New Members	0	0	0	0	819
		Drops	0	0	0	0	1594
		Net Growth	0	0	0	0	-440
LD	Brazil	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	0	92
		New Members	0	0	0	0	772
		Drops	0	0	0	0	1699
		Net Growth	0	0	0	0	-728
Total	Edisson Karnopp	New Clubs	11	13	6	17	10
		Charter Members	302	371	138	426	315
		New Members	1251	1216	1244	1141	1591
		Drops	1779	1712	1496	1889	3293
		Net Growth	-148	27	-13	-203	-1168

April (Only) Results

MD	GMT Area	CA 3	Apr-15	Apr-16	Apr-17	Apr-18
J	Uruguay	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	63	32	22	0
		Drops	29	19	21	0
		Net Growth	37	13	1	0
S	Bolivia	New Clubs	0	0	2	0
		Charter Members	19	1	53	0
		New Members	54	74	43	0
		Drops	3	3	36	0
		Net Growth	73	77	65	0
O	Argentina	New Clubs	0	0	1	0
		Charter Members	0	0	20	0
		New Members	123	109	99	0
		Drops	59	25	58	0
		Net Growth	64	84	71	0
T	Chile	New Clubs	1	0	0	0
		Charter Members	27	0	0	0
		New Members	22	12	26	0
		Drops	36	37	23	0
		Net Growth	15	-22	12	0
M	Paraguay	New Clubs	2	0	0	0
		Charter Members	63	0	0	0
		New Members	23	17	18	0
		Drops	33	6	16	0
		Net Growth	55	12	3	0
LC	Brazil	New Clubs	0	0	0	2
		Charter Members	0	0	0	49
		New Members	0	0	0	137
		Drops	0	0	0	108
		Net Growth	0	0	0	99
LD	Brazil	New Clubs	0	0	0	1
		Charter Members	0	0	0	25
		New Members	0	0	0	155
		Drops	0	0	0	165
		Net Growth	0	0	0	23
Total	Edisson Karnopp	New Clubs	3	0	3	3
		Charter Members	109	1	73	74
		New Members	285	244	208	292
		Drops	160	90	154	273
		Net Growth	244	164	152	122

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
J	Uruguay	New Clubs	0	1	1
		Charter Members	0	24	24
		New Members	147	113	216
		Drops	87	113	99
		Net Growth	67	32	148
S	Bolivia	New Clubs	0	2	4
		Charter Members	19	45	125
		New Members	75	135	167
		Drops	36	84	122
		Net Growth	63	108	240
O	Argentina	New Clubs	4	2	6
		Charter Members	85	45	144
		New Members	241	214	546
		Drops	286	207	275
		Net Growth	46	57	430
T	Chile	New Clubs	4	0	2
		Charter Members	108	2	63
		New Members	94	95	214
		Drops	112	145	158
		Net Growth	102	-41	132
M	Paraguay	New Clubs	2	4	4
		Charter Members	66	102	122
		New Members	34	99	311
		Drops	120	65	109
		Net Growth	-16	138	328
Total	Edisson Karnopp	New Clubs	10	9	17
		Charter Members	278	218	478
		New Members	591	656	1454
		Drops	641	614	763
		Net Growth	262	294	1278

MD Wise Analysis

MD	GMT Area	CA 3	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	1	0	0	0
		Charter Members	14	50	0	9	0
		New Members	15	31	36	23	0
		Drops	99	39	46	59	0
		Net Growth	-30	59	-7	-12	0
R	Dominican Republic	New Clubs	0	2	4	5	0
		Charter Members	12	64	93	192	0
		New Members	227	394	280	290	0
		Drops	360	293	338	371	0
		Net Growth	-65	174	55	147	0
51	Puerto Rico U S Virgin Islands	New Clubs	1	1	0	0	0
		Charter Members	45	32	8	3	0
		New Members	309	306	294	259	0
		Drops	472	763	431	461	0
		Net Growth	-65	-299	-108	-164	0
H	Peru	New Clubs	0	0	0	0	11
		Charter Members	0	0	0	0	325
		New Members	0	0	0	0	569
		Drops	0	0	0	0	1617
		Net Growth	0	0	0	0	-603
S	Bolivia	New Clubs	0	0	0	0	5
		Charter Members	0	0	0	0	134
		New Members	0	0	0	0	231
		Drops	0	0	0	0	303
		Net Growth	0	0	0	0	88
60	Various	New Clubs	0	0	0	0	0
		Charter Members	0	3	0	0	0
		New Members	183	170	0	0	0
		Drops	180	232	0	0	0
		Net Growth	11	-41	0	0	0
M	Paraguay	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	0	64
		New Members	0	0	0	0	172
		Drops	0	0	0	0	327
		Net Growth	0	0	0	0	-80
63	Various	New Clubs	0	0	0	0	0
		Charter Members	0	0	1	2	0
		New Members	34	45	35	41	0
		Drops	68	56	50	62	0
		Net Growth	-32	-6	-11	-15	0
Total	Agrupina Jara De Ginard	New Clubs	1	4	4	5	18
		Charter Members	71	149	102	206	523
		New Members	768	946	645	613	972
		Drops	1179	1383	865	953	2247
		Net Growth	-181	-113	-71	-44	-595

April (Only) Results

MD	GMT Area	CA 3	Apr-15	Apr-16	Apr-17	Apr-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	6	0	0	0
		Drops	3	0	4	0
		Net Growth	3	0	-3	0
R	Dominican Republic	New Clubs	0	1	0	0
		Charter Members	6	21	4	0
		New Members	88	63	56	0
		Drops	11	8	15	0
		Net Growth	84	77	46	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	42	55	23	0
		Drops	65	19	16	0
		Net Growth	-23	39	9	0
H	Peru	New Clubs	0	0	0	3
		Charter Members	0	0	0	78
		New Members	0	0	0	99
		Drops	0	0	0	105
		Net Growth	0	0	0	80
S	Bolivia	New Clubs	0	0	0	0
		Charter Members	0	0	0	2
		New Members	0	0	0	61
		Drops	0	0	0	12
		Net Growth	0	0	0	62
60	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	37	0	0	0
		Drops	14	0	0	0
		Net Growth	24	0	0	0
M	Paraguay	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	13
		Drops	0	0	0	12
		Net Growth	0	0	0	1
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	5	13	0
		Drops	2	1	5	0
		Net Growth	3	4	8	0
Total	Agridina Jara De Ginard	New Clubs	0	1	0	3
		Charter Members	6	21	4	80
		New Members	178	123	92	173
		Drops	95	28	40	129
		Net Growth	91	120	60	143

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2014-2015 4th Qtr	2015-2016 4th Qtr	2016-2017 4th Qtr
NA	Undistricted	New Clubs	0	0	1
		Charter Members	0	1	20
		New Members	11	6	9
		Drops	47	30	22
		Net Growth	-36	-23	8
R	Dominican Republic	New Clubs	4	6	4
		Charter Members	92	155	120
		New Members	199	152	526
		Drops	162	124	110
		Net Growth	131	192	554
51	Puerto Rico U S Virgin Islands	New Clubs	0	1	1
		Charter Members	2	25	30
		New Members	120	134	198
		Drops	183	140	81
		Net Growth	-3	26	158
60	Various	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	101	0	0
		Drops	135	0	0
		Net Growth	-22	0	0
63	Various	New Clubs	0	1	0
		Charter Members	0	23	0
		New Members	29	11	26
		Drops	19	14	27
		Net Growth	13	20	0
Total	Agripina Jara De Ginard	New Clubs	4	8	6
		Charter Members	95	204	170
		New Members	460	303	759
		Drops	546	308	240
		Net Growth	83	215	720

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018
J	Uruguay	New Clubs Charter Members New Members Drops Net Growth	 0 3 127 263 -108
O	Argentina	New Clubs Charter Members New Members Drops Net Growth	 10 244 411 842 -163
T	Chile	New Clubs Charter Members New Members Drops Net Growth	 1 26 205 429 -132
Total	Pedro Marrello	New Clubs Charter Members New Members Drops Net Growth	 11 273 743 1534 -403

